



## **GENERAL TERMS AND CONDITIONS OF SALE**

Zoutewelle Import B.V. with its registered office in Barendrecht as well as its legal successors and affiliated companies, hereinafter to be referred to as 'Zoutewelle', has laid down the following General Terms and Conditions of Sale:

### **Article 1 Definitions**

1. The other party: all (legal) persons entering into an agreement with Zoutewelle, or to which Zoutewelle makes a special offer and/or gives a quote, as well as their representative(s), authorized agent(s), legal successor(s) and heirs;
2. Agreement: all Agreements realized between Zoutewelle and the other party and all modifications or additions thereto as well as all (legal) acts performed in preparation and in implementation of such an Agreement;

### **Article 2 Applicability**

1. These General Terms and Conditions of Sale will apply to all quotes given and special offers made by Zoutewelle and all Agreements concluded and orders accepted by Zoutewelle. The General Terms and Conditions of Sale thus apply to all (legal) acts (including omissions) of Zoutewelle and its relevant other party.
2. Agreements as referred to in paragraph 1 of this article include sale agreements, commission agreements, consignment agreements, framework agreements and related agreements.
3. For the implementation of that stipulated in the Agreement, the other party gives Zoutewelle permission to make use of use third parties who are not the employees of Zoutewelle. The General Terms and Conditions of Sale also apply to legal acts carried out by these third parties in connection with the fulfilment of obligations to which Zoutewelle is subject pursuant to the Agreement.
4. Deviations from and/or additions to any provision in these General Terms and Conditions of Sale will only be binding for Zoutewelle if these deviations and/or additions have been agreed on explicitly between Zoutewelle and the other party, without reservation and in writing. Any deviations and/or additions agreed on will only apply to the Agreement concerned.
5. In the event that and insofar as on accepting a quote or an offer or entering into an agreement the other party refers to general terms and conditions other than the General Terms and Conditions of Sale of Zoutewelle with a view to applying these general terms and conditions to the Agreement, other general terms and conditions than these General Terms and Conditions of Sale will only apply to the Agreement if Zoutewelle has accepted such general terms and conditions without reservation and in writing.
6. In the event that following the intervention of a judicial authority, any provision of these General Terms and Conditions of Sale appears to be null and void, solely the provision concerned will cease to apply. All other provisions will continue to apply without prejudice.

### **Article 3 Offers and prices**

1. All agreements concluded by Zoutewelle are deemed to have been realized at the business address of Zoutewelle, namely Handelsweg 140 Ridderkerk, both with regard to the implementation and the payment of the Agreement.



2. All sums mentioned in quotes, special offers, Agreements and orders will be given in Euros unless the parties have agreed otherwise in writing. Moreover, all sums mentioned are exclusive of transport costs and turnover tax, unless the parties have agreed otherwise in writing.
3. All offers made by Zoutewelle are without obligation.
4. Zoutewelle retains the right to refuse orders without giving any reason.
5. Zoutewelle is not obliged to keep to an offer and/or an agreement for a specified price if this price is based on a misprint and/or a writing error.

#### **Article 4 Agreement**

1. In the event that a quote contains an offer without obligation which is accepted by a third party (the other party), Zoutewelle will have the right to revoke the offer within two working days of having received such acceptance.
2. The other party will receive written confirmation of the order or a written record of the Agreement from Zoutewelle. This written record can consist of the invoice and/or purchase order.
3. If after the Agreement has been realized the parties agree on further and/or additional agreements or modifications, these will only be binding if and insofar as these agreements have been laid down in writing. In this case too, the written record can consist of the invoice and/or purchase order.

#### **Article 5 Cancellation of the Agreement**

1. The other party can only cancel the Agreement if this takes place in writing prior to the commencement of the implementation of the Agreement. With due observance of that stipulated hereinafter, in the event of a cancellation, all preparatory expenses incurred by Zoutewelle will be charged to the other party at all times.
2. In the event that the Agreement is cancelled within 72 hours prior to the time of delivery agreed on, in addition to the preparatory expenses, the other party will owe compensation set at 50% of the price agreed. If the Agreement is cancelled later than 24 hours prior to the time of delivery, the other party will owe the full price agreed.
3. In the event that the Agreement is cancelled, regardless of the date on which the cancellation takes place, the other party will be obliged to compensate the costs that Zoutewelle must pay third parties arising from and in connection with the cancelled Agreement.



#### **Article 6 Delivery**

1. The delivery time agreed is not a strict deadline unless the parties have explicitly agreed otherwise.
2. Insofar as these are within reason, delivery delays will not give the other party the right to terminate the Agreement or to any compensation.
3. Barring notice to the contrary given by the other party, that delivered by Zoutewelle must comply with that agreed on by the parties both in terms of number and weight and in terms of requirements prescribed by public and public law. The parties explicitly agree on presumptive evidence with regard hereto.
4. Deliveries will be made to the customer, unless the parties have agreed otherwise in writing with regard hereto. The time of delivery is the time at which the goods are delivered to the customer.
5. In the event that parties have agreed that Zoutewelle will store the goods it is to deliver for the other party, either in its own storage space or in that of a third party, the goods will be handed over at the time of their storage.
6. Before fulfilling the obligations it is subject to arising from the Agreement, Zoutewelle is entitled to demand sufficient security with regard to the other party's fulfilment of its payment obligations.
7. In the event that the other party still has an obligation to pay Zoutewelle any sum, especially if invoices sent by Zoutewelle are still partly or fully due, Zoutewelle will be entitled to suspend the obligation to deliver until the other party has met all its obligations.

#### **Article 7 Acceptance and complaints**

1. Immediately following the delivery of the goods agreed by Zoutewelle, they must be inspected and verified by the other party. The inspection and verification must be carried out in the presence of the driver. The other party must verify whether the goods delivered comply with that stipulated in the Agreement, namely:
  - a. whether the correct goods have been delivered;
  - b. whether the goods delivered comply with the quality requirements made and agreed with regard thereto, or in other words, the requirements that may be made in connection with normal use and/or commercial purposes;
  - c. whether the goods delivered comply with that agreed on by the parties in terms of quantity (number, amount, weight). If a difference is established by the other party that is less than 10%, the other party will be obliged to fully accept the goods delivered, such for a pro rata reduction of the price agreed.
2. In the event that the goods are delivered ex warehouse, the other party must inspect the goods delivered in the sales space of Zoutewelle.
3. Any defects and objections not related to circumstances set out in paragraph 1 of this article under c must be reported to Zoutewelle in writing immediately after having been established but within eight hours of delivery at the latest. If Zoutewelle has not received a complaint immediately following delivery, the goods will be deemed to have been delivered in conformity with that stipulated in the Agreement and without any defects.
4. As soon as possible after having been established, any complaints concerning defects that are not immediately visible must communicated to Zoutewelle in writing to enable Zoutewelle to investigate the justness of the complaints concerned on the spot. The other party must enable Zoutewelle to verify that the complaints of the other party are justified. In the event that Zoutewelle has not received a written complaint





from the other party within eight hours of the delivery, the defect and/or the fault will not be deemed to have been present at the time of the delivery, but the parties will take it for granted that this defect and/or this fault arose after delivery.

5. That stipulated in this article will apply without prejudice in the event that the goods delivered by Zoutewelle for the other party are delivered to a third party. The other party can thus at no time argue against Zoutewelle that it had not inspected the goods delivered in view of the fact that they were stored with a third party elsewhere.
6. The other party is obliged to keep the goods as a prudent debtor and possessor at all times.

#### **Article 8 Payment**

1. Unless the regulation concerned has been departed from, the other party must pay the price agreed on after receiving the invoice related to the delivery without a reduction or claiming compensation within 14 days as of the date of invoice.
2. The setting off by the other party of the sums invoiced by Zoutewelle against a counterclaim put forward by the other party or the suspension of payment by the other party in connection with a counterclaim is not permitted, unless Zoutewelle has explicitly acknowledged the fact that it is obliged to pay the counterclaim without reservation, or the existence of the counterclaim has been irrevocably established at law.
3. In the event that the term of payment is exceeded, the other party will owe default interest of 1% per month, without prejudicing the other rights of Zoutewelle such as the right to compensation for extrajudicial costs and statutory interest.
4. In the event that the term of payment is exceeded, without prior notice of default, the other party will owe statutory commercial interest on the outstanding sum. Insofar as it has been established at law that the Buyer does not owe statutory commercial interest, it will owe Zoutewelle the statutory interest concerned.
5. In the event that even after having been put into default by Zoutewelle, the other party fails to pay the outstanding sums to Zoutewelle, in addition to the total sum due consisting of the outstanding sums increased by the interest payable, it will also be obliged to pay compensation for extrajudicial collection costs. The sum of the extrajudicial collection costs is set at 15% of the principal sum due.
6. Payment made by the other party will first be applied to settle all interest and costs payable and subsequently for those invoices that have been outstanding for the longest periods. This will also be the case if the other party states that the payment relates to a later invoice.

#### **Article 9 Retention of title**

1. Goods delivered by Zoutewelle will remain its property up to the time of full payment of all claims of Zoutewelle vis-à-vis the other party on the basis of agreements concluded between them, including interests and costs.
2. The other party will only be authorized to resell goods delivered by [business name] that are subject to retention of title, as set out in paragraph 1 of this article, if reselling is one of the other party's normal business activities.
3. In the event that the other party fails to observe its obligations, or if Zoutewelle has a well-founded fear that the other party is not capable of fulfilling its obligations flowing from the Agreement, or if there is a suspicion that the other party does not wish to fulfil the obligations to which it is subject, Zoutewelle will be entitled to



take back the goods it has delivered, subject to retention of title mentioned in paragraph 1 of this article, from the other party or from a third party keeping these goods for the other party or to cause these goods to be taken back. The other party will be obliged to cooperate with such action carried out by Zoutewelle.

4. In the event that third parties wish to establish or assert a right on the goods delivered by Zoutewelle under retention of title, the other party must notify Zoutewelle hereof by return of post. The other party must moreover point out to the third party concerned the fact that the goods in question were delivered under retention of title. The other party must provide the third party with the Agreement concluded between the parties from which it is apparent that a retention of title was claimed with regard to the goods delivered.
5. The other party is obliged to cooperate with all measures that Zoutewelle wishes to take to protect its property rights with regard to goods it has delivered.

#### **Article 10 Liability and risk**

1. In the event that the other party has goods in its possession delivered by Zoutewelle which are the property of Zoutewelle (including packaging) and/or which are subject to retention of title as referred to in Article 9 of these General Terms and Conditions of Sale, as of the time at which the goods are delivered to it up to the time at which they are returned or the time at which the ownership of these goods is transferred, the other party will be liable for any damage caused by and/or with these goods.
2. In the event that it has goods in its possession that are the property of Zoutewelle (including packaging) and/or which are subject to retention of title as mentioned in Article 9 of these General Terms and Conditions of Sale, the other party will be liable for any loss suffered by Zoutewelle as a result of the damage to, the loss of or the destruction of these goods, which loss arose in the period between the time at which Zoutewelle delivered the goods and the time at which the goods were returned or the time at which the ownership of the goods was passed.
3. In the event that as a result of circumstances attributable to the other party Zoutewelle wishes to make use of its retention of title but nevertheless suffers a loss, the other party will be liable for the loss suffered by Zoutewelle.
4. In the event that in the implementation of the Agreement it has goods in its possession (including packaging) which are the property of Zoutewelle and/or subject to retention of title as referred to in Article 9 of these General Terms and Conditions of Sale and in the event of theft, loss or damage to the goods supplied to it by [business name], the other party will be obliged to notify Zoutewelle hereof immediately. The other party must immediately report theft or acts of war to the police of the municipality where the theft and/or the act of war took place. The other party must provide Zoutewelle with a copy of such a report.
5. In the event that Zoutewelle has delivered goods to the other party that are the property of a third party, the other party will indemnify Zoutewelle against all claims of this third party with regard to damage caused by and/or with the goods that Zoutewelle has delivered to the other party, as well as damage caused to the goods supplied by the other party by Zoutewelle.
6. In the event that the other party or a third party to which the other party has passed on the goods delivered by Zoutewelle makes a recall or causes a recall to be made, Zoutewelle will only be able to be held liable for (a part of) the costs thereby incurred if i) it is established that Zoutewelle is liable for the circumstances that have led to the recall, and ii) Zoutewelle was consulted and had its say before the recall was made and iii) it has been established that the other party acted as a reasonable and reasonably competent professional and





attempted to limit the costs incurred in connection with the recall as far as possible.

7. In the event that Zoutewelle is liable for any damage, all liability of Zoutewelle will be limited to the sum paid out under the public liability insurance of Zoutewelle, increased by the own risk under this insurance policy. If for any reason whatsoever no sum is paid out pursuant to this insurance, all liability will be limited to the sum of the invoice corresponding to the Agreement on which the other party's claim is based, on the understanding that all liability will be limited to a sum of EUR 40,000.

#### **Article 11 Force majeure**

1. In the event of force majeure, Zoutewelle will be entitled either to suspend the implementation of the Agreement or to fully or partly terminate the Agreement without the other party being able to claim any compensation vis-à-vis Zoutewelle.
2. Force majeure of Zoutewelle should be understood to mean:
  - strikes held by the employees of Zoutewelle or third parties called in by Zoutewelle in connection with the implementation of the Agreement;
  - illness of employees of Zoutewelle or third parties called in by Zoutewelle in connection with the implementation of the Agreement;
  - measures taken and/or prohibitions issued by the Dutch government and/or a foreign government by which Zoutewelle is bound;
  - unforeseen and unpredictable traffic impediments;
  - accident(s) with a means of transport employed in connection with the implementation of the Agreement as well as unforeseen technical defects in these means of transport;
  - (attributable) failure to perform by the suppliers of Zoutewelle;
  - theft of goods required for the implementation of the Agreement;
  - as well as all other unforeseen circumstances that prevent Zoutewelle from implementing the Agreement properly and on time and that are not for the account and risk of Zoutewelle.
3. In the event that on the commencement of the force majeure, Zoutewelle has already partly met its obligations or can only partly meet its obligations, it will be entitled to send out separate invoices for that supplied and/or the part supplied. The other party will then be obliged to pay the invoice concerned as if a separate Agreement was concerned.
4. All agreements related to the sale of agrarian products are subject to a good harvest. If as a result of a disappointing harvest in terms of the quantity and/or quality of the agrarian products concerned there are fewer products available than could have been expected within reason on concluding the Agreement, also as a result of products having been declared unfit by the authorized bodies, Zoutewelle will have the right to reduce the quantity it sells correspondingly. On reducing the quantity supplied, Zoutewelle will fully comply with its obligations to deliver. Zoutewelle will not then be obliged to supply substitute agrarian products, neither will it be liable for any loss suffered whatsoever.

#### **Article 12 Default and termination**

1. In the event that the other party fails to comply, fails to comply properly or fails to comply on time with any obligation arising for the other party from the Agreement concluded with Zoutewelle and/or the law, including



the obligation to pay on time as included in Article 8 of these General Terms and Conditions of Sale, the other party will be in default *de jure* and Zoutewelle will be entitled to suspend the implementation of the Agreement and/or to fully or partly terminate the Agreement and any directly related Agreements without Zoutewelle being obliged to pay any compensation and without prejudicing the further rights of Zoutewelle.

2. In the event that the other party is in default, it will owe Zoutewelle the statutory (commercial) interest as well as all costs both in and out of court incurred by Zoutewelle within reason in establishing the liability of the other party and/or in acquiring payment of its claims which are covered by Article 6:96 paragraph 2 of the Dutch Civil Code.
3. In the event of the (provisional) suspension of payment or the bankruptcy of the other party or the closing down or the winding-up of the business of the other party, all Agreements with the other party will be terminated by operation of law, unless Zoutewelle notifies the other party within a reasonable term that it requires the observance of (part of) the Agreement(s), in which case without giving notice of default, Zoutewelle will be entitled to suspend the implementation of the Agreement(s) concerned until sufficient security has been given with regard to payment, without prejudicing the further rights of Zoutewelle.
4. Zoutewelle will have the right to terminate the Agreement in the event of permanent force majeure of the other party. The other party will then compensate all costs incurred and to be incurred by Zoutewelle.
5. In each of the cases mentioned in paragraphs 1, 2, 3 and 4 of this article, all claims of Zoutewelle vis-à-vis the other party will be immediately due and payable and the other party will be obliged to immediately return leased goods or goods for which payment has not yet been received.
6. The other party must notify Zoutewelle without delay in the event of the attachment of movable or immovable goods owned by Zoutewelle and in possession of the other party in connection with the implementation of the Agreement.
7. In the event of bankruptcy or suspension of payment, the other party must notify Zoutewelle hereof immediately and show the bailiff, curator or administrator the Agreement without delay, indicating the property rights of Zoutewelle.

#### **Article 13 Packaging**

1. In connection with the delivery of its goods, Zoutewelle uses packaging. Among other things, packaging includes pallets and crates. In the event that Zoutewelle charges a deposit with regard hereto, the packaging will be taken back for the price of the invoice applicable at that time (in the event that business is done in a foreign currency the packaging will be taken back at the exchange rate applicable at the time of delivery). In taking delivery of returned packaging, a fixed sum in compensation may be charged in conformity with the applicable regulations. These regulations will be provided to the other party at its request.
2. The packaging that the other party wishes to return must be clean and fresh enough to be used for freshly edible horticultural products without further action needing to be taken by Zoutewelle.
3. In the event that packaging is to be returned by means of the own transport of Zoutewelle, the other party must ensure that the packaging is sorted and ready for transport.
4. Packaging not supplied by Zoutewelle will only be taken back if and insofar as Zoutewelle has the products concerned in its own assortment and the packaging is in good condition.

#### **Article 14 Industrial and intellectual property rights**



1. Zoutewelle explicitly reserves any intellectual and/or industrial property rights (trademarks) with regard to the products it supplies.
2. The other party is not permitted to infringe on the intellectual and/or industrial property rights of a third party using the products supplied by Zoutewelle. The other party indemnifies Zoutewelle against any claims of third parties on the basis of an infringement of intellectual and/or industrial property rights by means of goods delivered by Zoutewelle that take place after Zoutewelle has delivered the goods to the other party.

#### **Article 15 Applicable law**

1. The legal relationship between Zoutewelle and the other party is governed by Dutch law.

#### **Article 16 Disputes**

1. Any disputes flowing from an order, a quote, an offer or an Agreement to which these General Terms and Conditions of Sale apply, including conflicts related to these General Terms and Conditions of Sale, will be exclusively by the competent court in the district where Zoutewelle has its registered office, on the understanding that this choice of forum will not affect the right of Zoutewelle to settle a dispute by means of arbitration or a binding opinion.
2. In derogation of that stipulated in paragraph 1 of this article, the parties can agree in writing that they will allow the settlement of the dispute to be settled by the competent court in another district.